



## COST PROPOSAL NARRATIVE

1. The Complete BWC Solution without Vehicle (In-Car) Camera Solutions is comprised of the items below. These items are necessary for the implementation and use of a body-worn camera with mount to record video evidence, the use of a docking station to charge the camera, and the use of a gun holster sensor to automatically activate the body-worn camera when the sidearm is drawn from its holster. Additionally, the cost of extended warranties for the body-worn camera and the docking stations are included such that the hardware is covered for the full 60-month term.
  - a. **73202 – Axon Body 3 NA10** - \$699.00 ea.: This SKU reflects the Axon Body 3 camera which will be used for video evidence collection by Indiana State Patrol.
  - b. **11508 – Molle Mount, Double** - \$0.00 ea.: This SKU reflects the mounting option selected for the Indiana State Patrol for use with their body-worn cameras. The agency is entitled to 1 mounting option included with each camera at \$0.
  - c. **11534 – USB-C to USB-A Cable for AB3:** - \$0.00 ea.:
  - d. **73248 – Axon Body 3 – 4-Year Warranty** - \$143.09 ea.: Warranty coverage for the Axon Body 3 Camera to begin after the 1-Year Manufacturer's Warranty implicit with the sale of the camera, such that the camera is under warranty for a full 5-Year (60-Month) term.
  - e. **74211 – Axon Body 3 – 1 Bay Dock** - \$200.00 ea.: A single-bay docking station used for charging the AB3 camera, uploading to Axon Evidence, and syncing firmware updates.
  - f. **73286 – Axon Body 3 – 1 Bay Dock 4 Year Warranty** - \$0.00 ea.: Warranty coverage for the 1-Bay Docking Stations to begin after the 1-Year Manufacturer's Warranty implicit with the sale of the dock, such that the camera is under warranty for a full 5-Year (60-Month) term.
  - g. **75015 – Signal Sidearm Kit** - \$249.00 ea.: The Signal Sidearm Kit includes sensors, mounting brackets, and batteries to be mounted on the officer's sidearm such that the Axon Signal Technology is used to activate the body-worn camera when the sidearm is removed from its respective holster.
2. Based on the Complete BWC Solution *without* Vehicle Camera Solutions the difference between the solution without in-car and the Complete BWC Solution *with* Forward Facing Camera is simply the In-Car Solution, which can be clarified as the In-Car Cameras for video evidence collection, mounting and cabling for camera and router use, Router, and Router Antenna for evidence offload.



- a. **71204 – Fleet Antenna** - \$399 ea.: The 5-in-1 Antenna used by the in-car router for LTE or Wireless Offload.
  - b. **74110 – Fleet Ethernet Cable** - \$25.00 ea.: Cabling required to connect router to cameras and vehicle.
  - c. **11630 – Router Kit** - \$1,291.08 ea.: Router required for In-Car Camera LTE or Wireless Offload.
  - d. **71088 – Axon Fleet 2 Kit** – Included in SW cost: Axon In-Car Cameras, Camera Mounts, Cable Harnesses and Assemblies, and In-Car Battery Systems.
  - e. **74063 – Fleet 2 Installation** - \$987.22 ea.: “Clip and Rip” Installation of Fleet 2 Kit hardware.
3. The Software offerings include all software necessary to run ISP’s Body-Worn and In-Car camera program with robust functionality including BWC User Axon Evidence licenses for video evidence collection and storage, administrative licenses for Axon Evidence, CAD System Integration, Livestreaming of Camera User Video as well as real-time alerts, Unlimited Axon Data Storage, and In-Car Axon Evidence and Unlimited Storage.
  - a. **Axon Evidence Basic License** - \$180/user annually: Basic Axon Evidence functionality for BWC users for collection, storage, and management of video evidence.
  - b. **Axon Evidence Unlimited Storage License** - \$127.32/user annually: Unlimited storage for Axon data for BWC users such that ISP has a highly scalable storage solution to quickly access, manage, and share data.
  - c. **Axon Evidence Professional License** - \$37.44/user annually: Higher tier Axon Evidence Licenses for administrative users for basic redaction functionality, analytics and audit tools, and evidence management and sharing.
  - d. **Respond Device Plus License** - \$228/user annually: Real-time situational awareness complete with real-time maps, live streaming, and configurable alerts for faster responses and safer officers.
  - e. **Auto-Tagging License** - \$108/user annually: Automatically tag videos with metadata for ease of searchability and automation of manual duties.
  - f. **Fleet 2 Unlimited 60** - \$1099.56/user annually: In-Car Camera video evidence collection as well as unlimited storage for seamless integration between BWC and In-Car video evidence.
4. **Axon Full Service** - \$382,000: 4 Days of onsite implementation and training on Axon products and software.